BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

DOCKET NO. 2018-318-E

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|) | REBUTTAL TESTIMONY OF |
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|) | BARBARA A. COPPOLA |
|) | FOR DUKE ENERGY |
|) | PROGRESS, LLC |
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| 1 | | I. <u>INTRODUCTION</u> | | | |
|----|----|--|--|--|--|
| 2 | Q. | PLEASE STATE YOUR NAME, OCCUPATION, TITLE, AND | | | |
| 3 | | BUSINESS ADDRESS. | | | |
| 4 | A. | My name is Barbara A. Coppola. My business address is 400 South | | | |
| 5 | | Tryon Street, Charlotte, North Carolina. I am employed by Duke | | | |
| 6 | | Energy Business Services, LLC, as Manager, Grid Solutions and | | | |
| 7 | | Strategy. In my previous role, I worked with our Fuels and System | | | |
| 8 | | Optimization organization and was responsible for administering | | | |
| 9 | | contracts and arrangements for the acquisition of reagents for our | | | |
| 10 | | power generating fleets as well as the disposition of certain power | | | |
| 11 | | generation by-products that can be sold for beneficial reuse. | | | |
| 12 | Q. | ON WHOSE BEHALF ARE YOU SUBMITTING THIS | | | |
| 13 | | REBUTTAL TESTIMONY? | | | |
| 14 | A. | I am submitting this rebuttal testimony on behalf of Duke Energy | | | |
| 15 | | Progress, LLC ("DE Progress," or the "Company"). | | | |
| 16 | Q. | DID YOU FILE DIRECT TESTIMONY IN THIS CASE? | | | |
| 17 | A. | No, I did not. I am responding to certain issues raised by ORS | | | |
| 18 | | witnesses in their pre-filed testimony on March 4, 2019. | | | |
| 19 | Q. | PLEASE DISCUSS THE PURPOSE OF YOUR REBUTTAL | | | |
| 20 | | TESTIMONY. | | | |
| 21 | A. | The purpose of my rebuttal testimony is to address issues raised by | | | |
| 22 | | ORS witness Morgan regarding litigation and other costs related to a | | | |
| 23 | | contract that the Company executed with CertainTEED Gynsum, NC | | | |

- Inc. ("CertainTEED") and the resulting proposed adjustments in ORS witness Major's testimony.
- 3 Q. PLEASE SUMMARIZE YOUR REBUTTAL TESTIMONY.
- 4 Mr. Morgan recommends two disallowances from the Company's A. 5 request in this proceeding relating to a contract that the Company 6 entered into with CertainTEED to supply gypsum, (a by-product that is 7 produced by some of the Company's coal-fired power plants), to 8 CertainTeed for beneficial reuse in their operations. Witness Morgan 9 contends that litigation fees that the Company incurred to enforce the 10 terms and conditions of that contract as well as payments made for 11 underlying obligations in that contract should not be recovered from 12 South Carolina customers because they are not related to providing 13 adequate electrical service to customers and customers derived no 14 benefit from these expenditures. I disagree with Mr. Morgan on both 15 of his assertions and explain how contractual arrangements like the 16 one at issue here benefit customers and help lower the amount of costs 17 that they otherwise would have to pay for power generation.
- 18 Q. HOW DO YOU RESPOND TO WITNESS MORGAN'S
- 19 ASSERTION THAT ARRANGMENTS LIKE THE ONE WITH
- 20 CERTAINTEED DO NOT RELATE TO PROVIDING
- 21 ADEQUATE ELECTRICAL SERVICE TO CUSTOMERS?
- 22 A. Mr. Morgan's position does not make sense to me. It is undisputed
- that environmental control equipment installed on the Company's

coal-fired generation plants (frequently referred to as scrubbers) produce gypsum as a by-product of its operation. The sole reason that this by-product is produced is that required environmental controls on our power plants are producing it. The sole reason that these power plants are operating is to provide adequate electric service to customers. Therefore, I do not understand how Mr. Morgan can reasonably contend that contracts entered into to deal with by-products produced from generation plants that are operated solely for the purpose of providing power to our customers are not related to the adequate provision of electric service to those customers. Said another way, but for those power plants operating, there would be no gypsum to dispose of and thus, no contracts for its disposal.

Q. HOW DO YOU RESPOND TO WITNESS MORGAN'S ASSERTION THAT ARRANGMENTS LIKE THE ONE WITH

CERTAINTEED DO NOT BENFIT CUSTOMERS?

I am also confused by this argument. The Company has two choices with what to do with this gypsum by-product and those are to dispose of it at a cost to customers (such as placing it in a landfill) or sell it to companies like CertainTEED, who can use the gypsum for products that they produce and then give customers the proceeds that the Company receives for those sales. It logically follows that customers would prefer to receive payment for selling a by-product to someone who can use it for a beneficial purpose rather than paying a cost to

| 1 | bury that same by-product in a landfill. This benefit to customers is |
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| 2 | why the Company entered into the subject contract with CertainTEED |
| 3 | and it belies Mr. Morgan's contention that arrangements such as this |
| 4 | one do not benefit customers. I cannot rationally believe that ORS |
| 5 | would rather have the Company charge customers to bury this gypsum |
| 6 | in a landfill rather than sell it to companies that can use it and provide |
| 7 | customers payments for that sale. |
| 8 Q. | HOW DO YOU RESPOND TO WITNESS MORGAN'S |
| 9 | ASSERTION THAT THE COMPANY BREACHED ITS |
| 10 | CONTRACT WITH CERTAINTEED AND THAT SOUTH |
| 11 | CAROLINA CUSTOMERS SHOULD NOT HAVE TO PAY FOR |
| 12 | LEGAL FEES ASSOCIATED WITH LAWSUITS OVER THIS |
| 13 | ALLEGED BREACH? |
| 14 | I disagree that the Company breached its contract, and I also disagree |
| 15 | that legal fees that the Company incurs to defend itself in lawsuits are |
| 16 | not proper for recovery from customers. Company witness Wright |
| 17 | addresses regulatory policy issues regarding the recovery of legal fees |
| 18 | from customers as a general matter, and I defer to him on issues of |
| 19 | regulatory policy. However, I do note that just because a counter party |
| 20 | to a contract alleges that the Company breached a contract does not |
| 21 | make that allegation true. That is why the Company reasonably incurs |
| 22 | legal costs to defend itself in lawsuits where such allegations are made |
| 23 | for the benefit of our customers. If Mr. Morgan's position is taken to |

| 1 | | its logical conclusion, the Company would never enter into any |
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| 2 | | contracts for fear that it would be deemed to be at fault just because a |
| 3 | | counter party made an allegation of fault and further, the Company |
| 4 | | would be left to not defend that allegation due to legal expenses being |
| 5 | | considered a waste of customer money by the ORS. |
| 6 | Q. | DOES MR. MORGAN OR ANY OTHER WITNESS CONTEND |
| 7 | | THAT THE COMPANY WAS IMPRUDENT IN ENTERING |
| 8 | | INTO, EXECUTING, OR DEFENDING THE CONTRACT |
| 9 | | WITH CERTAINTEED? |
| 10 | A. | No. While Mr. Morgan states that the Company breached this contract |
| 11 | | by pointing to a North Carolina Superior Court decision, he goes on to |
| 12 | | make clear that the lower's court's decision was appealed and that the |
| 13 | | parties eventually entered into a settlement agreement to resolve this |
| 14 | | issue. Neither Mr. Morgan nor any other witness has contended that |
| 15 | | this settlement was imprudent or unreasonable. |
| 16 | Q. | DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY? |
| 17 | A. | Yes. |